



## Have A "Drop The Mic" Moment!

You know the feeling.

When you've worked *so very hard* on a training program or other performance intervention and everything comes together just like you planned.

You're *so proud* and feel *so good*.

You wish you had a mic to drop!

We love a good celebration party but let's make sure you truly have something to celebrate when it comes to making a difference in the organization.

What was the **performance indicator** that this program was designed to address?

Not sure what that is?

A performance indicator is unit of measurement for a particular area of performance that impacts the organization's bottom line. Things like turnover, re-work, scrap, sales, productivity, etc. are examples of performance indicators.

As soon as you receive a request for any type of learning intervention, the first question to ask is, "What is the business need?" This will lead you directly to what needs to be measured to ensure a positive impact on the organization's bottom line. If there is no business need, there is no need for a learning intervention. Plain and simple.

For more information on performance indicators and how to measure them in your organization, click [HERE](#) and check out our [How To Design Effective Training Programs](#) workshop and our [Certified Performance Consultant](#) program.

Now, go and drop that mic!

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# The Training Clinic

We're all on this journey together!

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